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# AI and machine learning as tools for financial inclusion: challenges and opportunities in credit scoring

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## Abstract

Financial inclusion remains a pressing global challenge, with millions of underserved individuals excluded from traditional credit systems due to systemic biases and outdated evaluation models. Artificial Intelligence [AI] and Machine Learning [ML] have emerged as transformative tools for addressing these inequities, offering opportunities to redefine how creditworthiness is assessed. By leveraging the predictive power of AI and ML, financial institutions can expand access to credit, improve fairness, and reduce disparities in underserved communities. This paper begins by exploring the broad potential of AI and ML in financial inclusion, highlighting their ability to process vast datasets and uncover patterns that traditional methods overlook. It then delves into the specific role of ML in identifying and reducing biases in credit scoring. ML algorithms, when designed with fairness in mind, can detect discriminatory patterns, enabling financial institutions to implement corrective measures and create more inclusive systems. The discussion narrows to examine the importance of diverse datasets in ensuring equitable outcomes. By incorporating non-traditional data points—such as rent payments, utility bills, and employment history—AI systems can provide a more holistic view of creditworthiness, particularly for individuals marginalized by conventional models. Finally, the ethical considerations of using AI in credit scoring are addressed, focusing on the need for transparency, accountability, and safeguards against algorithmic discrimination. This paper argues that responsible implementation of AI and ML, combined with robust regulatory frameworks, is essential to balance innovation with fairness. By embracing these principles, the financial industry can harness AI as a powerful enabler of financial inclusion, ultimately creating a more equitable credit ecosystem for underserved communities.

**Keywords:** AI; ML; Financial Inclusion; Credit Scoring Equity; Algorithmic Bias; Ethical AI Practices

## 1. Introduction

### 1.1. Overview of Financial Inclusion and Credit Scoring

Financial inclusion remains one of the most pressing global challenges, with billions of individuals and small businesses lacking access to basic financial services [1]. Credit scoring systems, traditionally used to assess creditworthiness, play a pivotal role in either perpetuating or mitigating economic disparities. While these systems are essential for determining eligibility for loans and credit products, their reliance on conventional data sources, such as credit history and formal employment, excludes large segments of the population who operate in informal economies or lack traditional financial footprints [1].

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In developing economies, the exclusionary nature of traditional credit scoring deepens economic inequalities, leaving small businesses and low-income individuals without the means to invest, grow, or respond to financial shocks [2]. Even in developed economies, systemic inequities, such as redlining and algorithmic biases, continue to limit access for marginalized communities [3]. To address these disparities, financial systems must evolve to accommodate diverse data sources and innovative methods for assessing creditworthiness. Emerging technologies, such as alternative data analytics and artificial intelligence [AI], offer potential solutions. By leveraging rental payments, utility bills, and other non-traditional metrics, credit scoring systems can become more inclusive and representative, thereby reducing systemic barriers to financial access [4].

### 1.2. The Promise of AI and Machine Learning (ML)

AI and ML are poised to revolutionize credit scoring by enhancing efficiency, fairness, and inclusivity. These technologies analyse vast and diverse datasets to uncover patterns that traditional methods often overlook. For example, AI-driven models can integrate alternative data, such as social media behaviour, payment histories, and transaction patterns, to provide a more comprehensive and accurate assessment of creditworthiness [5].

AI's potential for reducing biases is significant. Unlike conventional systems that rely on rigid criteria, AI models can be trained to identify and correct historical inequities embedded in datasets. For instance, advanced algorithms can recognize and adjust for systemic patterns that disadvantage specific demographic groups, ensuring fairer outcomes [6]. However, the same tools have the potential to amplify biases if not implemented carefully. Biased training data, unregulated algorithmic designs, and opaque decision-making processes can lead to discriminatory outcomes. Thus, while AI and ML offer transformative potential, they also demand robust oversight and ethical governance to ensure their application promotes inclusivity and fairness [7].

### 1.3. Objectives and Article Structure

This article aims to explore the intersection of financial inclusion, credit scoring, and emerging technologies such as AI and ML. The discussion highlights how these tools can either perpetuate or mitigate economic disparities, emphasizing the importance of ethical and inclusive practices [8].

The article is structured as follows:

- Challenges of Traditional Credit Scoring: analysing the limitations and biases in existing systems.
- AI and ML in Credit Scoring: Exploring the transformative potential and risks of these technologies.
- Policy and Ethical Considerations: Proposing guidelines for implementing AI-driven credit scoring systems that prioritize fairness and equity.
- Case Studies and Future Directions: Examining real-world applications and envisioning future innovations.
- Through this structure, the article provides a roadmap for leveraging AI and ML to achieve equitable and sustainable financial inclusion [9, 10].

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## 2. The current state of credit scoring systems

### 2.1. Traditional Credit Scoring Methods

Traditional credit scoring systems have long been the backbone of financial decision-making, serving as tools for evaluating creditworthiness and risk. These systems typically rely on limited financial data, such as credit history, payment behaviour, outstanding debts, and credit utilization rates, to assign individuals a numerical score. This score determines access to credit products, such as loans and credit cards, and influences the terms offered by lenders [11].

While effective for individuals with established credit histories, these systems exclude large segments of the population, particularly those in underserved communities. Many individuals, especially those in low-income or informal employment sectors, lack the documented financial data required by traditional models. This results in their classification as "credit invisible," leaving them unable to access affordable financial products or services [12].

Furthermore, traditional credit scoring systems do not account for alternative data sources, such as rental payments, utility bills, or gig economy earnings. This limited scope perpetuates systemic exclusion, as it disproportionately impacts marginalized groups who are less likely to have conventional credit histories. Consequently, these systems reinforce financial inequities and widen the gap between privileged and underserved populations [13].

The exclusionary nature of traditional credit scoring highlights the need for a paradigm shift toward more inclusive and comprehensive evaluation systems that recognize diverse financial realities.

## 2.2. Limitations and Biases in Current Systems

The limitations and biases embedded in traditional credit scoring models pose significant barriers to financial inclusion. One of the most critical issues is the reliance on historical data, which reflects and perpetuates systemic inequalities [13]. For example, past discriminatory practices, such as redlining, have resulted in skewed data patterns that disadvantage minority communities, leading to lower credit scores and reduced access to credit [14].

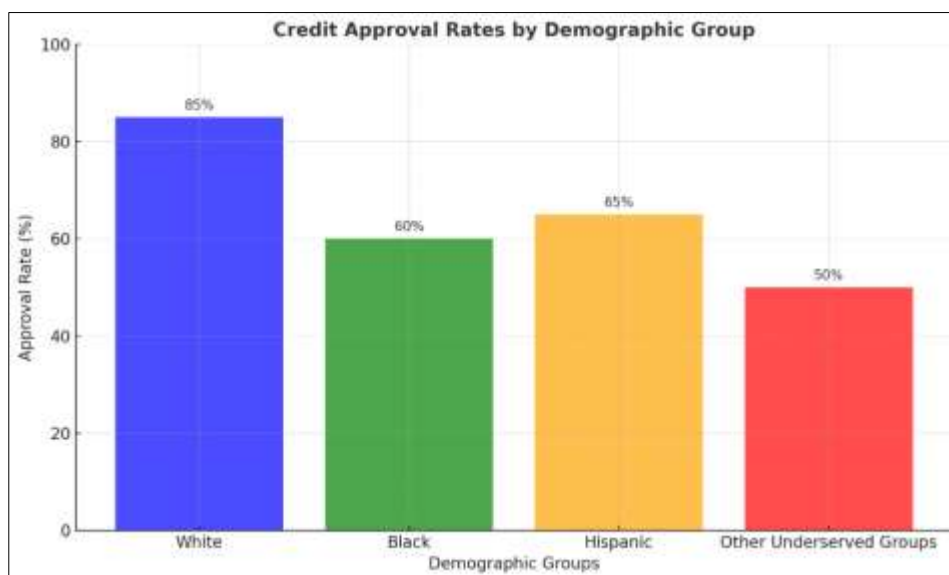
Another bias stems from the lack of consideration for alternative data. Traditional models exclude financial behaviours outside the formal banking system, such as timely rent and utility payments, which are often the primary financial activities of underserved populations. This oversight creates a structural bias that unfairly penalizes individuals without traditional credit histories, particularly those from immigrant and low-income backgrounds [15].

Algorithmic biases further exacerbate the problem. Many modern credit scoring systems leverage ML algorithms that are trained on biased historical data. These algorithms, without proper oversight, replicate and amplify existing disparities. For example, studies have shown that predictive models used in lending decisions disproportionately favour certain demographics over others, perpetuating inequities [16]. The implications of these biases are profound. Marginalized communities face higher interest rates, reduced approval rates, and limited opportunities for economic advancement. These systemic barriers reinforce wealth gaps and restrict upward mobility, necessitating urgent reform in credit evaluation practices [17].

## 2.3. The Need for Innovation in Credit Scoring

The demand for more inclusive, accurate, and dynamic credit evaluation systems has never been more pressing. As traditional models continue to exclude underserved populations, the financial sector must adopt innovative approaches that prioritize equity and inclusivity.

Emerging technologies, such as AI and ML, offer promising solutions. These tools can integrate alternative data sources, such as rental payments, utility bills, and even mobile phone usage patterns, to create a more comprehensive picture of creditworthiness. By doing so, they expand access to credit for individuals who have been historically excluded [18].



**Figure 1** A comparative chart of credit approval rates by demographic group would illustrate the disparities in access to credit across different populations.

Moreover, innovative models can address algorithmic biases through ethical AI practices and robust oversight mechanisms. Transparent and accountable systems ensure that credit evaluation processes are fair and inclusive, mitigating the risks of perpetuating systemic inequalities [19]. The transition to inclusive credit scoring is not just a moral imperative but also an economic opportunity. Expanding credit access unlocks new markets, fosters

entrepreneurship, and drives economic growth. Financial institutions that embrace these innovations position themselves as leaders in creating equitable financial systems for the future [20].

### 3. AI and ML in credit scoring

#### 3.1. How AI and ML Work in Credit Scoring

AI and ML have transformed credit scoring systems by enabling the analysis of diverse and complex datasets. These technologies utilize sophisticated algorithms to identify patterns and relationships in financial behaviour, improving the prediction of creditworthiness. Unlike traditional models that rely on rigid formulas, AI and ML systems adapt and improve over time as they are exposed to more data [31].

AI and ML algorithms operate by ingesting large datasets, including structured data [e.g., income, payment history] and unstructured data [e.g., social media activity]. The process begins with data preprocessing, where raw inputs are cleaned, normalized, and encoded for analysis. The system then employs techniques such as supervised learning, where labelled datasets are used to train models, and unsupervised learning, which identifies hidden patterns in unlabelled data [32].

Once trained, these models generate predictions about an individual's credit risk. For example, a neural network might analyse thousands of variables, such as spending habits, income volatility, and repayment patterns, to produce a credit score. Advanced models like gradient boosting machines and random forests excel at identifying complex relationships that traditional systems overlook [33]. AI also allows for real-time credit assessments. By continuously updating models with new data, lenders can make decisions based on the most current financial behaviours. This dynamic capability ensures more accurate and equitable credit evaluations, especially for individuals with limited traditional credit histories [34].

#### 3.2. The Role of Non-Traditional Data

The incorporation of non-traditional data has emerged as a critical innovation in credit scoring. Traditional systems rely on factors such as credit history and formal income, which often exclude individuals without access to mainstream financial services. Non-traditional data sources, such as rental payments, utility bills, and digital transactions, offer a more holistic view of an individual's financial reliability [35].

For example, on-time rental payments demonstrate financial discipline and stability, while utility bill payment histories indicate consistent cash flow management. Digital transaction data, including mobile money transfers and e-commerce activity, provides additional insights into spending patterns and financial behaviours [36].

These alternative data points are particularly valuable for underserved populations, such as gig economy workers and small-scale entrepreneurs. By considering non-traditional metrics, credit scoring models can better reflect the financial realities of these groups, reducing barriers to credit access [37].

**Table 1** Traditional vs. Non-Traditional Data in Credit Scoring

Data Type	Traditional Data	Non-Traditional Data
Income	Formal employment income	Gig economy and freelance earnings
Payment History	Credit card and loan repayments	Rental payments, utility bills
Spending Patterns	Bank account transactions	Mobile money and digital wallets
Assets	Property ownership	Informal savings groups and investments
Demographics	Age, marital status	Social media and online activity

#### 3.3. Opportunities for Financial Inclusion

AI and ML have significant potential to expand credit access for unbanked and underbanked populations, addressing longstanding inequities in financial systems. By leveraging non-traditional data and advanced algorithms, these

technologies enable lenders to assess creditworthiness more inclusively, providing opportunities for economic mobility [38].

One key opportunity lies in extending credit to gig economy workers and small-scale entrepreneurs. These groups often lack formal employment records or credit histories, making them invisible to traditional systems. AI-driven models can analyse alternative data points, such as ride-sharing income or online sales, to assess their ability to repay loans [39].

Financial inclusion initiatives powered by AI also support rural communities in developing economies. Mobile-based credit systems use AI to analyse transaction data from digital wallets, enabling microloans for individuals without access to physical banks. These initiatives have shown significant success in countries like Kenya and India, where mobile money services like M-Pesa and Paytm have bridged financial gaps [40].

Furthermore, inclusive credit systems foster gender equity by empowering women entrepreneurs. Many women in underserved regions face systemic barriers to credit access, despite being financially reliable. AI models that consider community savings contributions and cooperative lending histories help overcome these barriers, unlocking new opportunities for growth [41].

### **3.4. Challenges in Implementing AI-Driven Systems**

Despite their potential, AI-driven credit scoring systems face significant implementation challenges. Key concerns include:

**Data Privacy:** Collecting and analysing non-traditional data raises concerns about data security and individual privacy. Regulatory frameworks must ensure that sensitive financial and personal information is protected [42].

**Algorithmic Transparency:** The complexity of AI models often leads to a lack of transparency, making it difficult to explain decisions to borrowers. This "black box" nature can undermine trust in AI-driven systems, especially among underserved communities [43].

**Access Barriers:** While AI has the potential to enhance inclusivity, underserved populations may face challenges in accessing these systems due to digital illiteracy, limited internet connectivity, or language barriers. Financial institutions must address these gaps to ensure equitable adoption [44].

By addressing these challenges, stakeholders can harness the transformative power of AI while ensuring ethical and equitable implementation.

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## **4. Addressing bias in AI and ML**

### **4.1. Identifying Bias in Algorithms**

Bias in algorithms originates primarily from the training datasets used to build them. These datasets often reflect historical inequities, societal prejudices, and systemic discrimination, leading to biased outputs. For instance, data derived from lending practices historically influenced by redlining or discriminatory approval rates inherently disadvantages certain demographic groups. When such data is fed into ML models, it perpetuates and amplifies these inequities [45].

One of the critical issues is label bias, where outcomes in the training data disproportionately favour or penalize certain groups. For example, if loan approvals in historical data favoured applicants from specific neighbourhoods, the algorithm learns to replicate this pattern, disadvantaging underserved communities. Similarly, sampling bias, caused by underrepresentation of minority groups in datasets, limits the algorithm's ability to generalize to diverse populations [46].

Detecting bias is an essential first step in creating equitable AI systems. Tools such as fairness metrics, including disparate impact ratios and equalized odds, help evaluate whether an algorithm's outputs are consistent across demographic groups. Additionally, explainable AI [XAI] techniques can provide transparency into how algorithms make decisions, identifying potential biases in their logic [47].

Mitigating bias requires proactive interventions. Techniques such as re-weighting training data, adversarial debiasing, and using fairness-aware algorithms have shown promise in reducing discriminatory patterns. Regular monitoring and

updating of datasets are also critical, ensuring that models remain reflective of current societal norms and behaviours [48]. By prioritizing bias detection and mitigation, financial institutions can create algorithms that foster inclusivity and fairness, addressing systemic inequities in credit scoring systems.

#### **4.2. Inclusive Algorithm Design**

Creating fair algorithms requires a holistic approach to their design and development, encompassing diverse perspectives and rigorous accountability measures. Diversity in development teams is crucial; teams with varied demographic, experiential, and professional backgrounds are more likely to identify potential biases and address them proactively. Research shows that diverse teams outperform homogeneous groups in designing inclusive technologies [49].

Engaging stakeholders throughout the development process further enhances algorithm inclusivity. Stakeholders, including consumer advocacy groups, regulatory bodies, and underserved communities, provide valuable insights into the challenges and needs of diverse populations. Their input ensures that algorithms are aligned with principles of equity and social responsibility [50].

Another critical strategy is the implementation of regular audits. Algorithmic audits assess the fairness, accuracy, and impact of models across demographic groups. They identify unintended biases, ensuring that algorithms do not disproportionately harm specific populations. For instance, auditing can reveal whether a credit scoring algorithm systematically assigns lower scores to individuals from minority groups, prompting necessary adjustments [51].

Transparency is equally vital. Providing clear documentation of algorithmic processes, data sources, and decision-making criteria fosters trust among users and regulators [49]. Explainable AI tools, which break down complex models into understandable components, play a significant role in this transparency effort.

Inclusive algorithm design is not a one-time effort but an ongoing process. Regular updates, feedback loops, and collaborative development frameworks ensure that algorithms evolve in alignment with societal changes and emerging fairness standards [41]. By embedding inclusivity into algorithm design, financial institutions can create systems that drive equitable credit access.

#### **4.3. The Role of Diverse Datasets**

Diverse datasets are foundational to achieving fairness and inclusivity in credit scoring algorithms. Traditional datasets often fail to capture the financial realities of underrepresented groups, leading to biased outputs that reinforce existing inequities. Incorporating diverse datasets ensures that algorithms account for the varied experiences and behaviours of different populations, resulting in more representative and equitable outcomes [52].

Alternative data sources significantly enhance dataset diversity. For instance, including rental payment histories, utility bill records, and gig economy earnings expands the scope of creditworthiness evaluations. These metrics are particularly valuable for underserved populations, such as those without formal employment or traditional credit histories [53].

Additionally, incorporating demographic diversity within datasets is crucial. This includes ensuring that data represents individuals across racial, ethnic, gender, and socioeconomic lines [54]. Balanced datasets help prevent overfitting, where algorithms disproportionately favour the majority group represented in the training data, leading to biased predictions for minority groups [54].

Diverse datasets also improve the algorithm's ability to generalize, making it more accurate and reliable across different contexts. For example, a dataset that includes financial behaviours from rural communities alongside urban populations enables the algorithm to accommodate diverse geographic realities [40].

However, the use of diverse datasets must be balanced with data privacy and ethical considerations. Institutions must secure informed consent, anonymize sensitive information, and comply with regulatory frameworks to protect individuals' rights while promoting inclusivity [53]. By leveraging diverse datasets, financial institutions can develop algorithms that reflect the realities of all users, driving equity and fairness in credit scoring systems [55].

## 5. Ethical considerations in AI-driven credit scoring

### 5.1. Data Privacy and Security

The use of sensitive financial and non-traditional data for credit scoring raises significant ethical concerns regarding data privacy and security. AI-driven credit systems rely on vast datasets, including personal information such as rental histories, utility payments, and digital transaction records [51]. While these data points enhance the inclusivity of credit scoring models, their collection and usage introduce risks related to unauthorized access, misuse, and breaches [56].

A major concern is the potential for sensitive data to be exploited by third parties. Without robust safeguards, collected data may be sold, shared, or used for purposes beyond the original intent, violating user consent. Such practices undermine trust and disproportionately impact marginalized groups, who may be less informed about their rights or have limited recourse to challenge misuse [57].

The implementation of strong privacy policies and secure data storage practices is essential to mitigate these risks. Regulatory frameworks such as the General Data Protection Regulation [GDPR] in Europe and the California Consumer Privacy Act [CCPA] in the U.S [55], mandate transparency in data handling and empower users with control over their information. Institutions must adhere to these regulations, ensuring informed consent and anonymization of sensitive data [58].

Moreover, ethical AI practices require a focus on minimizing data collection to what is strictly necessary. Techniques like differential privacy and federated learning enable the development of accurate credit models without compromising individual privacy [57]. These approaches balance the benefits of advanced credit scoring with the need for robust data security measures [59]. By addressing privacy and security concerns, financial institutions can foster trust and build ethical AI systems that respect the rights of all users.

### 5.2. Transparency and Accountability

Transparency and accountability are critical in ensuring the ethical implementation of AI-driven credit scoring systems. The opaque nature of many ML models, often referred to as "black-box" systems, complicates efforts to understand and explain their decision-making processes. This lack of transparency raises ethical concerns, particularly when decisions negatively impact individuals [60]. Explainable AI [XAI] tools have emerged as a solution, providing insights into how algorithms arrive at their outputs. Techniques such as Local Interpretable Model-Agnostic Explanations [LIME] and Shapley Additive Explanations [SHAP] help break down complex models into understandable components, fostering trust among users and stakeholders [61].

Accountability frameworks are equally important. Institutions must establish mechanisms to audit and evaluate the fairness and accuracy of AI models regularly [59]. These audits should include metrics to assess disparate impacts across demographic groups and ensure compliance with legal and ethical standards. Transparency reports, detailing data usage, model performance, and decision-making criteria, further enhance accountability [62].

Stakeholder engagement plays a pivotal role in promoting accountability. Involving consumer advocacy groups, regulators, and affected communities in the design and monitoring of AI systems ensures diverse perspectives are considered. Such collaboration helps address biases and aligns AI practices with societal values [63]. Ultimately, a commitment to transparency and accountability strengthens trust and ensures that AI-driven credit scoring systems serve as tools for fairness and equity, rather than perpetuating systemic disparities.

### 5.3. Balancing Innovation with Fairness

The integration of advanced technologies such as AI and ML into credit scoring presents a delicate balance between innovation and fairness. While these tools offer unprecedented opportunities to expand credit access and enhance predictive accuracy, they also introduce ethical trade-offs that must be carefully managed [64].

One key tension lies in the optimization of model performance versus the mitigation of biases. AI models often prioritize accuracy, which may inadvertently disadvantage minority groups if trained on biased historical data [39]. For example, if lending practices have historically excluded certain demographics, the algorithm might learn to replicate these patterns, perpetuating systemic inequities. Addressing this requires deliberate intervention, such as rebalancing datasets, implementing fairness-aware algorithms, and monitoring outcomes [65].

Another ethical challenge is the potential exclusion of populations without access to digital infrastructure. AI models often rely on non-traditional data sources, such as mobile transactions and online activity, which may exclude individuals in rural or low-income areas with limited digital connectivity [62]. Financial institutions must invest in bridging these gaps, ensuring that technological advancements benefit all populations equally.

The pursuit of innovation must also consider the societal implications of algorithmic decision-making. For instance, the use of AI to predict creditworthiness raises concerns about autonomy and consent [64]. Consumers may not fully understand or agree to how their data is being used, particularly when it involves sensitive personal information. Institutions must prioritize informed consent and provide users with clear explanations of how decisions are made.

Despite these challenges, innovation and fairness need not be mutually exclusive. Ethical AI practices, guided by principles of inclusivity, transparency, and accountability, can ensure that technological advancements align with societal values [63]. By addressing biases, enhancing transparency, and fostering equitable access, financial institutions can create credit systems that are both innovative and fair.

**Table 2** Comparative Analysis of Ethical Risks and Proposed Safeguards

Ethical Risk	Description	Proposed Safeguard
Data Privacy	Risk of unauthorized access or misuse of sensitive data	Implement robust security measures, anonymization, and adherence to privacy laws
Algorithmic Bias	Reinforcement of systemic inequities through biased training data	Regular audits, fairness-aware algorithms, and diverse datasets
Transparency Gaps	Lack of clarity in how AI-driven decisions are made	Employ Explainable AI [XAI] tools and publish transparency reports
Exclusion of Marginalized Groups	Limited access to digital infrastructure excludes underserved populations	Invest in digital inclusion initiatives and broaden non-traditional data collection

## 6. Lessons from AI in credit scoring: successes, failures, and future directions

### 6.1. Successful Implementations of AI in Credit Scoring

Several financial institutions have successfully employed AI and ML to expand credit access and improve inclusivity. A notable example is Zest AI, a fintech company that uses ML algorithms to incorporate non-traditional data into credit evaluations [65]. By analysing alternative data such as utility payments, rent histories, and educational backgrounds, Zest AI has enabled lenders to approve loans for previously underserved populations without increasing default rates. Studies reveal that this approach improved credit access for low-income and minority groups while maintaining financial viability [66].

Another success story is Kenya's M-Shwari, a mobile-based lending platform developed by Commercial Bank of Africa and Safaricom. Using AI to analyse mobile money transactions, M-Shwari offers instant microloans to users without traditional credit histories [66]. The platform has significantly expanded financial inclusion in Kenya, with millions of loans disbursed to rural and low-income individuals who previously lacked access to formal financial services [67].

In India, Paytm implemented an AI-driven credit scoring system that leverages e-commerce transactions and digital wallet usage data. This model assesses creditworthiness based on real-time purchasing behaviour and spending patterns, enabling Paytm to extend small loans to gig economy workers and small businesses [67]. The initiative has been instrumental in bridging the credit gap for individuals outside the formal banking system [68]. The success of these implementations underscores the transformative potential of AI in credit scoring. By integrating diverse datasets, leveraging real-time analytics, and focusing on inclusivity, financial institutions can overcome traditional barriers to credit access while fostering economic growth.

### 6.2. Lessons Learned from Failures

Despite its potential, AI-driven credit scoring systems have also faced significant challenges and failures. A prominent example is Apple Card's 2019 controversy, where its algorithm was accused of gender bias [69]. Reports revealed that male applicants were granted significantly higher credit limits than their female counterparts, even when the latter had



stronger financial profiles. The incident highlighted the risks of opaque algorithms and the importance of regular audits to detect and address biases [69].

Similarly, ProPublica’s investigation into COMPAS, a predictive algorithm used in the criminal justice system but often referenced in credit scoring discussions, revealed racial biases [67]. The model disproportionately flagged Black individuals as higher risk, reflecting biases present in the training data. This case emphasizes the dangers of historical inequities embedded in datasets and the need for fairness-aware algorithms [70].

Failures have also been attributed to the lack of stakeholder involvement. For instance, certain fintech startups implemented AI credit scoring models without consulting regulators or community groups [69]. This lack of transparency and engagement led to public distrust and regulatory backlash, stalling adoption [71].

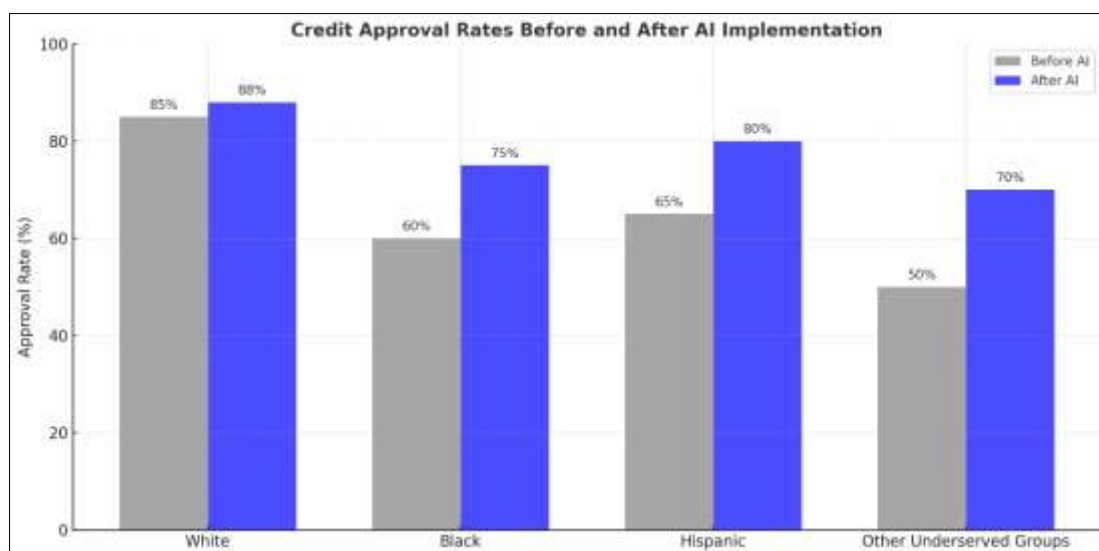
These instances underline critical lessons for ethical and inclusive AI implementation: ensure transparency, involve diverse stakeholders, regularly audit algorithms, and address biases in training data. By learning from these failures, financial institutions can create AI systems that enhance fairness and build trust.

### 6.3. Insights for Future Applications

The future of AI in credit scoring lies in balancing technological innovation with ethical considerations to maximize inclusion while minimizing risks. First, the integration of diverse datasets is paramount. Expanding the scope of data sources—such as gig economy income, utility payments, and educational credentials—ensures a more comprehensive evaluation of creditworthiness. This approach benefits unbanked and underbanked populations, reducing systemic exclusions [72].

Second, AI models must prioritize explainability and transparency. Consumers should have access to clear, understandable explanations of how credit decisions are made. Tools like Local Interpretable Model-Agnostic Explanations [LIME] can enhance transparency, fostering trust and accountability [73].

Additionally, future applications should emphasize collaborative development. Financial institutions must engage with regulators, consumer advocacy groups, and affected communities to design AI systems that align with ethical and societal standards. Stakeholder input ensures that models address diverse needs and mitigate unintended consequences [74].



**Figure 2** A graph comparing credit approval rates before and after AI implementation

Finally, regular auditing and monitoring are essential. Algorithms should be periodically evaluated for fairness, accuracy, and impact across demographic groups. These audits help identify and correct biases, ensuring that AI systems remain equitable and effective.

By incorporating these insights, financial institutions can harness AI’s potential to democratize credit access, empower underserved populations, and build a more inclusive financial future [65].

## **7. Building a framework for ethical AI in credit scoring**

### **7.1. Regulatory Frameworks for Ethical AI Use**

Effective regulatory frameworks are essential to ensure transparency, fairness, and accountability in AI-driven credit scoring. These frameworks must address the ethical concerns arising from data usage, algorithmic decision-making, and systemic biases [75]. A cornerstone of such regulation is the requirement for algorithmic transparency, ensuring that credit scoring models are explainable and interpretable. This enables consumers and regulators to understand how decisions are made and identify potential biases [66].

Regulatory bodies should mandate periodic audits of AI systems to evaluate their performance across demographic groups. These audits should include metrics such as disparate impact ratios and fairness measures to assess whether models treat all populations equitably [73]. Additionally, regulators must enforce data privacy standards, such as those outlined in the General Data Protection Regulation [GDPR] and the California Consumer Privacy Act [CCPA], to protect sensitive information and prevent misuse [37].

Accountability mechanisms are another critical component. Institutions deploying AI-driven credit systems should be required to publish transparency reports detailing data sources, model performance, and decision-making criteria. This builds trust with consumers and ensures compliance with ethical guidelines [68].

Finally, regulators should encourage innovation while safeguarding fairness. This can be achieved through sandbox environments, where financial institutions can test AI systems under regulatory oversight [71]. Sandboxes promote experimentation with new technologies while ensuring that fairness and accountability remain central to the development process [59]. Through the implementation of these regulatory measures, governments can create a balanced framework that fosters innovation while protecting consumer rights and promoting equity.

### **7.2. Encouraging Adoption of Non-Traditional Metrics**

Integrating alternative data points into mainstream credit scoring systems is a critical step toward bridging inclusion gaps. Traditional metrics, such as credit histories and formal income records, exclude large portions of the population, particularly those in informal economies or with limited access to financial services [77]. Alternative metrics, including rental payments, utility bills, and gig economy earnings, provide a more comprehensive view of financial reliability and expand access to credit [70].

For example, incorporating utility payment histories enables lenders to assess consistent payment behaviour among individuals who may not have traditional credit records. Similarly, analysing mobile money transactions and digital wallet usage helps evaluate financial activity in regions with limited banking infrastructure [80]. These alternative metrics can transform credit systems by making them more inclusive and reflective of diverse financial realities [51].

Financial institutions must embrace advanced technologies, such as AI and ML, to analyse these non-traditional data sources effectively. AI-driven models excel at processing large, unstructured datasets, enabling more accurate and dynamic credit evaluations. However, this integration requires standardization to ensure consistency and reliability across institutions [72].

Governments and regulators should incentivize the adoption of alternative metrics through policies and partnerships. For instance, tax benefits or grants could encourage financial institutions to invest in AI tools and infrastructure for analysing diverse data. Public awareness campaigns can also educate underserved populations about the benefits of contributing alternative data to their credit profiles, fostering greater participation [63]. The integration of non-traditional metrics is not merely a technological advancement but a social imperative. It ensures that credit systems align with the realities of all populations, reducing systemic exclusions and fostering economic mobility.

### **7.3. Fostering Collaboration Between Stakeholders**

Collaboration between governments, financial institutions, and technology developers is crucial for promoting inclusive AI practices in credit scoring. These stakeholders bring complementary expertise and resources, enabling the development of systems that balance innovation with ethical considerations.

Governments play a pivotal role in setting the regulatory agenda and ensuring compliance with fairness and accountability standards. By engaging with financial institutions and technology firms, policymakers can create

guidelines that encourage innovation while safeguarding equity [71]. Collaborative initiatives, such as public-private partnerships, can provide the funding and infrastructure needed to develop inclusive credit scoring models [64].

Financial institutions are key to implementing AI-driven credit systems. Their collaboration with technology developers ensures that models are tailored to real-world financial scenarios. By sharing anonymized data and operational insights, financial institutions can help refine AI algorithms to reflect diverse economic realities [52]. Partnerships with non-governmental organizations [NGOs] and consumer advocacy groups further enhance inclusivity by incorporating the perspectives of underserved populations [65].

Technology developers must prioritize ethical AI design, incorporating fairness and transparency into algorithms from the outset. Collaborative efforts, such as open-source projects and shared research initiatives, can accelerate innovation while addressing common challenges [73]. For example, partnerships between academic institutions and fintech firms have led to significant advancements in fairness-aware algorithms and explainable AI tools. By fostering collaboration across sectors, stakeholders can ensure that AI-driven credit systems are inclusive, transparent, and equitable. These partnerships create a foundation for leveraging technology to expand credit access, reduce disparities, and promote economic opportunity for all.

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## 8. Conclusion

### 8.1. Recap of Key Findings

The integration of AI and ML into credit scoring systems represents a transformative opportunity to address systemic barriers to financial inclusion. Traditional credit models have long relied on rigid and exclusionary criteria, such as credit histories and formal employment records, which exclude vast segments of the population, particularly in underserved communities. AI and ML offer the potential to overcome these limitations by analysing diverse datasets and uncovering patterns that traditional systems overlook.

One of the most promising aspects of AI-driven credit scoring is its ability to incorporate non-traditional metrics, such as rental payments, utility bills, and digital transactions. By leveraging these alternative data sources, financial institutions can assess creditworthiness more accurately and inclusively, expanding access to credit for unbanked and underbanked populations. Successful implementations, such as mobile-based microloan platforms in emerging economies, demonstrate the potential of AI to foster economic mobility and bridge long-standing gaps in financial access.

However, the deployment of AI in credit scoring also presents significant challenges. Algorithmic biases, stemming from historical inequities embedded in training data, can perpetuate or even amplify systemic disparities. Without transparency, users and regulators may struggle to understand or trust AI-driven decisions. Privacy concerns further complicate matters, as the collection and use of sensitive personal data raise ethical questions about consent and security.

Efforts to address these challenges have emphasized the importance of fairness-aware algorithms, explainability, and stakeholder collaboration. Institutions that prioritize inclusivity in algorithm design, implement robust monitoring and auditing practices, and engage with regulators and advocacy groups can create credit systems that align innovation with equity.

The dual potential of AI and ML to promote inclusivity while posing ethical risks underscores the need for a balanced approach. Success in this domain requires financial institutions, policymakers, and technology developers to work collectively to ensure that advancements in credit scoring contribute to a fair and accessible financial landscape for all.

### 8.2. Final Recommendations for Practitioners and Policymakers

To fully realize the benefits of AI-driven credit scoring while addressing its risks, practitioners and policymakers must adopt a multifaceted approach. The following actionable steps can guide the ethical and effective implementation of these technologies:

**Prioritize Transparency and Explainability:** Practitioners must ensure that AI-driven credit scoring models are transparent and interpretable. This includes adopting tools like Local Interpretable Model-Agnostic Explanations [LIME] and Shapley Additive Explanations [SHAP] to make complex algorithms understandable to users. Clear

documentation of decision-making criteria and data sources should accompany all AI systems to foster trust and accountability.

**Integrate Alternative Data Sources:** Financial institutions should expand the scope of data used in credit evaluations to include non-traditional metrics, such as rental payments, utility bills, and mobile transactions. Policymakers can incentivize this integration through tax benefits, grants, or regulatory support. Expanding the data pool ensures that credit systems reflect diverse financial realities and include previously excluded populations.

**Implement Regular Auditing and Monitoring:** Continuous evaluation of AI models is essential to ensure fairness and accuracy. Financial institutions should conduct regular audits to identify and correct biases in algorithms. These audits must assess disparate impacts across demographic groups and provide actionable insights for improvement.

### 8.3. Engage Stakeholders in Collaborative Development

Inclusive credit systems require the involvement of diverse stakeholders, including regulators, consumer advocacy groups, and representatives of underserved communities. Policymakers should facilitate collaborative forums where these groups can contribute to the design and implementation of AI-driven credit tools.

**Address Data Privacy and Security:** Robust data protection measures must accompany the use of AI in credit scoring. Institutions should implement secure data storage practices, anonymize sensitive information, and comply with privacy regulations. Techniques such as differential privacy and federated learning can help balance data security with the need for accurate model training.

**Promote Digital Inclusion:** Policymakers and practitioners must address access barriers for populations without reliable internet connectivity or digital literacy. Investments in infrastructure, mobile banking platforms, and user-friendly interfaces can ensure that AI-driven credit systems are accessible to all.

**Foster Ethical Innovation:** Policymakers should establish regulatory sandboxes where financial institutions can test new AI tools under controlled conditions. These environments allow for innovation while ensuring that ethical standards are upheld. Clear guidelines for fairness and accountability should accompany these initiatives.

**Educate Consumers About AI Systems:** Financial institutions should prioritize consumer education, providing resources that explain how AI-driven credit decisions are made and how alternative data can improve credit access. Transparent communication builds trust and empowers users to make informed decisions about their financial futures.

By aligning AI and ML innovations with principles of fairness, transparency, and inclusivity, practitioners and policymakers can transform credit systems into engines of economic opportunity. These technologies, when deployed responsibly, hold the potential to bridge long-standing gaps in financial access, foster equity, and drive sustainable growth.

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## Compliance with ethical standards

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No conflict of interest to be disclosed.

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